UNINSURED RISK

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Risk retention may occur in many ways, for example:

- By under-insurance (e.g., if your sums insured are inadequate, and Co-Insurance provisions are applied, you are treated as part-insurer of all such losses).
- By inadequate loss limits (e.g., if your Public Liability limit is insufficient, you are your own Insurer for the excess, plus a proportionate share of any legal fees).
- By non-insurance (e.g., if you elect not to insure a risk like "Motor Vehicle - Own Damage" you must withstand all such losses yourselves).
- A self-assumed or imposed Deductible or Excess under a policy.

Our concern lays not so much in the fact that you may retain certain risks, but that you may do so without fully making a deliberate decision to do so.

Such decisions should be reviewed from time to time in the light of changing circumstances. A potential problem area could arise from:

- a series of losses, from different events each subject to a large deductible.
- the aggregation of self-insured risks which, in the event of an incident giving rise to a variety of claims, could lead to a combined self insured loss figure well above the acceptable level of retention (e.g., a fire or explosion at a major location could involve Fire, Business Interruption, Motor Vehicle and also Cargo waiting to be dispatched, not to mention Legal Liability for injured workers or third parties).

We list below a number of risks that you do not insure at present. We would emphasise that no list of uninsured risks can ever by fully exhaustive, but we have tried to show the more significant omissions from your current Insurance Program. As a business and the risks it faces are continually changing, we recommend these areas be reviewed regularly to ensure that your Company is still comfortable with its' existing range of policies. Your Account Manager will review this list with you annually and make notes of your instructions.

* Policies crossed out indicate a current policy in place

Industrial Special Risks
This policy typically protects the Insured against losses involving assets and business interruption arising from physical loss or damage to the property used in the business.

Business Package
Package product designed for small business which includes property, business interruption, theft, money, machinery breakdown, electronic equipment, public & products liability, glass breakage and general property. Optional extensions include taxation audit costs, goods in transit, employee dishonesty and motor trades extensions.

Contract Works & Completed Operations/ Advanced Business Interruption
Covers loss, destruction of or damage to contract works and all materials ascribed to the contract whilst in transit or on or adjacent to "the insured site". (Cover applies both during the construction and maintenance periods and is tailored to reflect the particular risks specified that relate to construction contracts).

Can also cover legal liabilities for injury to any person(s) and/or damage to any property of third parties arising out of the construction/maintenance operations. This exposure follows the construction of a project and protects various responsibilities of the Contractor after leaving the site.

Machinery & Electronic Equipment

Covers physical loss or damage, including mechanical or electrical breakdown, to plant and machinery and/ or computing equipment and loss due to interruption to the business as a result of loss, destruction or damage by an insured peril. Cover can be extended to include Deterioration of Stock.

General Property

Covers loss of or damage to specified property, normally of a portable nature including laptops whilst off site.

Boiler & Pressure Vessel Explosion

This policy provides indemnity following sudden and unforeseen damage to boilers and pressure vessels whilst working or at rest or being dismantled, moved or re-erected for the purpose of cleaning, inspection, repair or installation at another position. Additional cover can be arranged for business interruption, damage to surrounding plant and to protect your liability to third parties.

Public & Products Liability

Legal liability to pay compensation (including legal expenses) to third parties in the event of the Insured causing injury, death or loss of or damage to property

Liability (Umbrella)

A legal liability insurance which provides cover:

- in the same circumstances as other liability policies such as Public & Products Liability, Motor Vehicle etc but provides additional sums insured above those insurances (known as “Excess Liability”).
- of a wider scope than the underlying liability policies,.

Errors & Omissions Liability (Can be endorsed on Public Liability policy)

Covers legal liability to compensate third parties for financial loss sustained by them arising out of negligent acts, errors or omissions or civil liability on the part of the Insured in the conduct of their business.

Pollution Legal Liability

Covers legal liability for personal injury or property damage caused by unintended gradual or long term pollution. This policy also covers the Insured for legal costs and the costs of removing, rendering harmless or cleaning up any substance which has caused or would cause environmental damage.

Products Tamper/ Contamination/ Recall

Covers the costs and loss of net profit where products are withdrawn or destroyed due to actual or alleged contamination or malicious tamper so as to render the product unfit or dangerous for use. Covers legal liability for all costs, expenses and damages for withdrawal or recall of goods or products because of any known or suspected defect or deficiency therein.

Marine Hull and Protection and Indemnity (P & I)

Covers the risk of loss to ships and vessels and liability to third parties for bodily injury and/ or property damage arising out of the use of the vessel.

Marine Transit

Marine Transit/ Cargo insurance covers your cargo while in transit. We offer solutions for transits within Australia, to and from Australia or Worldwide.

Marine Operators Liability

Loss of or damage to third party property or third party personal injury for which you are legally liable arising out of your marine operations. These polices apply to shipyards, marinas and similar businesses.

Stock Throughput including Static Risk

Covers loss of and/or damage to stock from purchase as raw materials through manufacture and / shipment to final destination including static risk pending sale. Sellers Contingency protects exporters when goods are destroyed or damaged as a result of the buyer not paying for the goods.

Corporate Travel

Covers baggage, overseas medical expenses, money, personal accident benefits, loss of deposits and other contingencies appropriate for insured persons whilst travelling on the business of the Insured.

Expatriate Medical Expenses

This policy provides health Insurance for Australians who are domiciled overseas.

Voluntary Workers

Provides volunteers with Personal Accident insurance whilst undertaking their duties as a volunteer.

Journey

A worker's regular travel to and from work is no longer covered as a compensable cost on your Workers' Compensation Policy in NSW, Victoria, Western Australia, South Australia and Tasmania.

Journey insurance fills the gap between your employees leaving their front door and arriving at the workplace. The cover is designed to provide financial assistance to your employees so that they can obtain the appropriate treatment and make a swift return to work, reducing the lost productivity of not having them in the workplace.

Taxation Audit

Covers professional fees charged by an accountant in connection with a Taxation Office audit, including costs in obtaining expert advice.

Events Cancellation & Abandonment

Cover can be arranged to protect Promoters and Investors against losses that arise through the cancellation or abandonment of a nominated event caused by a prescribed peril or circumstance.

Extended Warranty

Policies are available to provide protection for breakdowns and defects that arise after the expiry of a manufacturer's warranty period.

Product Performance Guarantee

Covers legal liability either at law or under contract to repair or replace defective products made, sold or distributed by the Insured.

Prestige Home and Contents

Prestige Homeowners insurance cover is specifically tailored to protect prestigious homes, contents and precious possessions. With contents automatically covered wherever you are in the world for accidental loss or damage.

Landlords

Protects residential property owners in the event of damage to their property by tenants and loss of rental income.

Rural/ Farm policies

The scope of cover can include the following:

- Domestic buildings, contents, specified items and owner, occupier and personal liability.
- Farm buildings and contents, farm improvements.
- Machinery breakdown.
- Stocks of hay.
- Fencing, livestock and loss of agistment income
- Business Interruption.
- General liability arising out of business activities.
- Loss destruction or damage to crops from an insured peril
- Bloodstock & Livestock- death by accident, sickness or disease.

Fine Arts (Private or Business related)

Covers loss of or damage to fine art and curios whilst on display, exhibition, storage or in transit.

Motor Vehicle

- Comprehensive, i.e. own damage and third party property damage.
- Third Party Property Damage plus Fire and Theft.
- Third Party Property Damage only.

Compulsory Third Party (CTP)

Insurance covering accidental bodily injury to or death of third parties as a result of road traffic accidents. All owners of motor vehicles using public roads in Australia are required to have CTP cover taken out in the State in which their vehicles are registered.

Pleasurecraft

This policy can cover the craft itself, accessories and also liability to third parties for bodily injury or property damage (including to and by water skiers).

Aviation

Hull – Physical loss of or damage to the hull of an aircraft, spare parts and equipment.

Liability – Legal liability to third parties including passengers for accidental bodily injury to and/or property damage arising out of the ownership or operation of an aircraft.

Airport Owners/Hangar Keepers – Legal liability arising out of bodily injury to and/or property damage of third parties arising out of the ownership or operation of an airport or hangar, or whist operating airside.

Professional Indemnity

If you are providing a Professional Service to a third party for a fee you could require a Professional Indemnity Policy.

Professional indemnity (PI) insurance covers Professionals for claims made against them for compensation for loss caused by a breach or negligence in the Professional performing their duties. Policies can cover individuals or a corporation and its directors and employees. A PI policy typically covers damages, third party legal costs and defense costs. PI insurance should be considered by any individual who is providing advice and/or service of a skilful nature according to an established discipline

Investment Managers Insurance (IMI)

Protects investment fund managers against exposures faced by them relating to the raising of capital from investors. Importantly, an IMI insurance policy complies with the insurance requirements of the Managed Investments Act 1998 (Cth).

IMI policies combine Professional Indemnity insurance, Directors & Officers Liability insurance and Crime Insurance in the one policy for investment fund managers which overcomes arguments over whether the claim arises out of a breach of the fund manager's professional duty or their duty to exercise due care and diligence in the management of the company.

Information Technology Liability

Covers technology errors or omissions, technology media liability and technology public and products liability.

Cyber Risk

Provides valuable protection for this emerging risk, it fills many of the gaps in "traditional " insurance policies. For example;

1. Loss of business income following a cyber breach
2. Data recovery costs following a cyber breach
3. Cyber extortion and reward payments
4. Liability to third parties for a security or privacy breach
5. Costs to manage a privacy breach
6. Regulatory fines and penalties following a security or privacy breach.

Directors' and Officers' (D&O) Liability

Directors or officers of a corporation are exposed to personal financial liability in relation to any claim brought against them in their capacity as a director or officer of a corporation. These duties are significant and may arise from statute or common law. Sources of legal action against directors and officers include:

- Regulatory bodies;
- Shareholders;
- Employees;
- Customers;
- Suppliers.

The policy provides protection to past, present and future directors and officers for claims against them for wrongful acts in their capacity as directors or officers of a corporation. Often the most significant cost of a D&O claim is the defence costs, however, it also covers damages and third party legal costs.'

Management Liability

The intention of a Management Liability policy is to protect the individuals and the company in relation to the exposures associated with managing a company. The key elements of cover are as follows:

- Directors and Officers Liability;
- Company Reimbursement;
- Employment Practices Liability;
- Crime;

- Statutory Liability; and
- Trustees Liability.

Crime Insurance/Fidelity Guarantee

Crime Insurance policies are designed to protect the company from financial losses as a result of employee fraud or dishonesty. A company's balance sheet is at significant risk to loss as a direct result of criminal activity such as employee dishonesty, forgery, counterfeiting, theft, destruction and disappearance of property, and computer related crime (including external computer hackers). This can be either internal (employee-based) or external (non-employee based). Such perils can have potentially devastating consequences to a company's bottom line and can even threaten solvency.

Even companies claiming the best internal controls and compliance procedures face a real threat of incurring significant loss. Criminal intent can often outsmart the relevant controls and procedures; many companies have found, to their detriment, that you cannot be sure of the integrity of long-serving or senior employees.

Companies often highlight their highly professional accountants and statutory audit as justification for not purchasing relevant crime coverage. However, whilst auditors may act in a preventative role, their main function is to verify annual accounts. Few losses are discovered by auditors, but rather by chance, and very often several years later, by an inquisitive staff member or following complaints by a client. Crime insurance policy is the only way to ensure your company is adequately protected against these exposures.

Prospectus Liability (IPO)

Prospectus liability insurance is essentially a specific D&O policy which provides protection to the corporation and its directors and officers against exposures relating to the listing of a corporation on a stock exchange. The process of listing a corporation creates unique exposures to directors and officers. An IPO insurance policy provides protection to cater specifically to those issues.

Statutory Liability

Statutory Liability is designed to protect companies and individuals against liability for statutory fines and penalties resulting from unintentional breaches of legislation. The cover provided will include any statutory fine or penalty and the defence costs incurred defending a claim which alleges a wrongful breach of statute. In addition, there is cover for the costs incurred attending any regulatory investigation.

(Life & Wealth Management Insurance Products)

Key Man / Partnership Protection

Covers a specified amount following the death or disablement of selected key personnel. This cover should be purchased where the loss of key personnel may result in loss of market confidence, significant cost of employee replacement, short-term cash flow difficulties, debt foreclosure, etc.

Life Assurance

Covers an individual against death by any cause

Medical Crisis/ Trauma

Covers expenses associated with a variety of potentially serious, often life-threatening nominated sicknesses and diseases.

Group Personal Accident/ Sickness

Can provide weekly and lump sum benefits for accidental death or injury to a specified person or persons. Protection is also available to cover sickness.

Salary Continuance

Covers for a specified period of time, up to 100% of salary of an employee or self-employed individual who cannot work because of a prolonged disability arising from accident and/or sickness.

Voluntary Group Accident Scheme

Covers employees by way of a payroll deduction scheme, for death or disablement as a result of an accident. Cover also provided for an in-hospital cash benefit.